



Open Position: Life Pulse® HFJV Clinical Specialist & Sales Representative – South East Territory

Bunnell Inc., a leading manufacturer of high frequency ventilators for infants is hiring a Sales Representative & Clinical Specialist for hospitals in the Southeastern United States. The ideal candidate must have 5 years of experience with the LifePulse High Frequency Jet Ventilator and comprehensive experience as a respiratory therapist.

Preferred consideration for candidates with hospital NICU sales experience, and/or managerial experience in a hospital environment. Ideal applicant will have experience and a network of contacts in hospitals in the Southeastern U.S.

This Bunnell representative will interact with physicians and respiratory therapists to help grow the company's customer base in the South East territory. This includes prospecting new users and supporting existing customers with in-service training, demonstrations, evaluations, emergency clinical support, and conferences. Bunnell provides extensive training and certifies clinical specialists before utilizing them in the field.

Candidate must have a minimum of 5 years' experience with application and patient management using the LifePulse High Frequency Jet Ventilator. Employee must be able to travel at least two-three weeks each month.

Preferred Requirements include:

- Registered respiratory therapist and a Bachelor of Science degree.
- Three years of medical sales experience, prefer knowledge of hospitals and industry contacts in Southeastern U.S.
- Excellent interpersonal and presentation skills
- Experience in teaching and training in a clinical environment
- Experience in management or administration in health care
- Organizational skills including record keeping and attention to detail.
- Technical and Clinical Troubleshooting and problem-solving skills.
- Ability to work independently and multi-task
- Commitment to long-term employment with Bunnell

Bunnell Inc. offers incredible benefits including:

- Competitive Compensation including bonus incentives.
- Employee Stock Contributions – Bunnell is an ESOP
- Profit Sharing
- 401K with up to 4% matching contributions
- Company-paid Medical, Dental, and Life Insurance (2 x annual salary)
- Vacation and Personal days

Please e-mail resume and cover letter to jobs@bunl.com.